For a Greater Coatesville

BRANDYWINE HEALTH FOUNDATION 15TH ANNIVERSARY **COMMUNITY REPORT** 2016

brandywine
health foundation

For 15 years, we have worked together for a Greater Coatesville.

At the Brandywine Health Foundation, we're excited to be celebrating our 15-year anniversary and are in awe of all YOU have helped us accomplish.

Many of us remember those very first days when we were learning together about the Foundation's potential to have a transformational impact on some of the toughest national problems right here in our local community. Since 2001, we have infused over $15 million into nonprofits, strengthening our community and providing scholarships for deserving students.

This Community Report highlights many of the results of our partnership with the Coatesville community at a time when we are going through an exciting leadership transition. At the end of the year, our founding President and CEO, Frances Sheehan is leaving to take on a new professional role in her home community, Delaware County.

Guided by the succession plan that our board approved over two years ago, we have appointed Dana Heiman as Interim CEO.

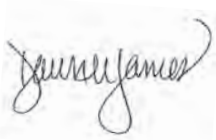
Dana has been at the Foundation for 14 years and will work closely with our dynamic board, talented staff, and committed volunteers to implement our new strategic plan. Throughout the transition, we will continue to keep you informed through our engaging new website (check us out at www.brandywinefoundation.org) and regular e-newsletters.

Meanwhile, we hope that you'll take a moment to review this Community Report with pride in our successes and in how we have met many challenges, particularly the 2008 stock market downturn. When the market plummeted, many nonprofits' very existence was threatened. With the generous support of many of you, the foundation issued grants that kept critical services operating in Coatesville. That stability and security over 15 years has been critical to our nonprofit community's ability not only to continue to operate, but also to build for the future.

What has been truly remarkable, though, is how your generosity and that of businesses, government agencies, and foundations built upon those original grant funds to accomplish so much more than we could have if we were simply a grant-maker. None of the successes described on the next pages' timeline could have been accomplished without donations and gifts that YOU and your neighbors made.

There's still so much more to be done, and with creative new leadership, think of how much more we can do together in the next 15 years. Thank you for building on this transformational gift to our community with your generous support.

For a Greater Coatesville always,



Dawn M. James
Chair, Board of Directors

Jason D. Alexander, MPP
Vice Chair, Board of Directors

The Brandywine Health Foundation Has Been a Catalyst for Change for 15 Years.

2001

The Brandywine Health Foundation is celebrating 15 years of real impact in partnership with our supporters. We hope you will take pride in all that we have accomplished together, and view our exciting work so far as the foundation for our future success.

2002

Commissioned study showing that 4,000 residents have no health insurance, 12,000 have no prescription coverage, and 31,000 adults have no dental insurance.

2003

BHF awarded first grants to 29 agencies, including the Maternal and Child Health Consortium's Insurance Enrollment Program.

2004

Funded a new dental center for the underserved in Coatesville.

2005

Brought a family medical center, ChesPenn Health Services, to Coatesville, now serving over 6,000 area residents with services including primary care, prenatal care, integrated behavioral health and smoking cessation programs.

Making Comprehensive Children's Health a Priority

From the beginning, the Brandywine Health Foundation (BHF) made the health of our youngest citizens a priority. This meant significant funding and partnership with several key nonprofits in our community, beginning with the Maternal and Child Health Consortium (MCHC) of Chester County in 2002. Because their insurance enrollment program included a Coatesville emphasis, MCHC was the recipient of one of the Foundation's first grants.**Their outreach specialists have enrolled thousands of residents over the last 15 years.**

Primary care services aren't comprehensive without dental care, which is why one of BHF's other first grants was to support the opening of a new dental center for the underserved in Coatesville. In 2014, the Foundation helped the dental center survive despite government cutbacks by encouraging its merger with ChesPenn Health Services. **After the merger, ChesPenn provided over 4,000 dental visits in 2015 alone.**

BHF paved the way for a critical program partnership led by the Chester County Health Department and ChesPenn to provide sealants to elementary school students in the Coatesville Area School District (CASD). Resin-based sealants are used to coat the biting surfaces of molars and can reduce cavities by up to nearly 80 percent.

Over 290 CASD students received sealants and fluoride applications last year alone.

ChesPenn Health Services was also an early grantee. It is the only primary care provider in the Coatesville area offering a full range of services to patients of all ages, without regard to their ability to pay. It specifically focuses on the underserved and uninsured who might have language or cultural barriers to obtaining care.

It expanded its prenatal program in the spring of 2014—a vital component of the services it offers to the community.

Since that time, 247 pregnant women have received prenatal care at ChesPenn Health Services!

Another early continuing grantee is Child Guidance Resource Centers, providing behavioral health services to children across Chester County. Their services are critically important to our community. **Over the years, we have invested $450,000 in its core programs.**

Together with BHF's many other grantees, these critical agencies provide a comprehensive menu of services to ensure our children's health— thanks to you.

2006

Partnered with the county and the Coatesville Area School District to bring **Child Guidance Resource Centers** to the Coatesville community to provide behavioral health services for children.

2008

Pulled together over $13 million in financing to build the Brandywine Health and Housing Center, exemplifying our commitment to improving the city of Coatesville and investing in its economic future by supporting first-rate facilities and services without leaving anyone, particularly the underserved, behind.

2009

Formed the Coatesville Youth Initiative in response to community concerns that young people here deserve every opportunity to succeed.

Building the Brandywine Center

"It is a wonderful place to live…beautiful. Everything is so nice here… quiet and secure…and my doctor is right downstairs."

The Brandywine Health and Housing Center is a beautiful space in Coatesville that houses ChesPenn Health Services, Child Guidance Resource Centers, and Human Services, Inc.

As we were designing a home for these critical health services, we were also aware of the lack of affordable housing for seniors in the city, and added 24 affordable apartments for senior citizens to the building design. We then pulled together over $13 million in financing from individual, corporate, and institutional donors to build the Center, exemplifying our commitment to improve the City of Coatesville and to invest in its economic future by supporting first-rate facilities and services for all. This is one of the most concrete examples of the impact BHF has had, thanks to our donors, our volunteers, our grantees and our community partners.

This project changed the face of the city and showed that the Brandywine Health Foundation was here to stay.

Thanks to all of you for inspiring 15 impactful years.

Youth Mental Health First Aid Training

40 trainings held

Over 700 "First Aiders" trained

97% would recommend this training to their family and friends

30% increase in referrals to Child Guidance Resource Centers

96% of participants are more comfortable discussing suicide with young people

This is just one example of a program that would not exist without the support of our donors and funders.

"I knew it wouldn't happen if we didn't give. This is an opportunity to make a concrete difference."

—Fred Travaglini, BHF Board Member, Gunard Berry Carlson Memorial Foundation

2010

Launched new Summer ServiceCorps program, providing valuable jobs and leadership development training for 30 to 40 teens in the CASD each year.

2012

New Chester County Public Safety Training Facility opened with a $600,000 BHF grant celebrating the Foundation's 10th anniversary.

2014

Facilitated merger of ChesPenn and Community Dental to better meet the health needs of Chester County residents.

Brought international curriculum, Youth Mental Health First Aid, to the CASD with private and public funds, training over 400 teachers, parents, CASD employees, and teens in first year.

2015

Partnered with the Natural Lands Trust and community to begin the new Greening Coatesville Initiative, inviting residents to develop a master plan for parks and playgrounds, getting kids and their families outside exercising, recreating, and building healthy neighborhoods.

THE FUTURE

And this brings us to the present day... and the future. We are proud of our accomplishments, and doubly proud of our community. You have responded to our calls for financial support, our calls for advice and input, and our calls for volunteers.

Investing in Our First Responders

After 20 years of planning and fundraising, Chester County's first responders have their own place to train together. BHF took a lead role in funding the new 90-acre, $19.1 million Chester County Public Safety Training Campus which opened in 2012 in South Coatesville.

We provided a $400,000 grant for the center's capital needs and an additional five-year, $200,000 grant to fund its training programs. "The foundation has been phenomenal," says Michael Grigalonis, the Chester County Economic Development Council's chief operating officer.

Over 5,000 first responders annually complete over 80,000 hours of required training. "We can stage a mock auto accident that involves fire department first responders, EMS responders and police, just as they respond on a normal day," says Beau Crowding, Chester County Emergency Services' deputy director for fire services.

Our goal at the Foundation is to make sure that our dedicated first responders get the best possible training!

In order to continue, we need your help!

- **Be positive.** There is a long road ahead and we have made substantial progress.
- **Think of ways to build a deeper, stronger safety net for our community.** Progress has come from good ideas, well-seasoned, and acted upon by the community as a whole.
- **Bring more people to the table.** Talk to your friends and neighbors and let them hear your excitement about our collective future. Ask them to join you.
- **Increase your support to BHF** so we can continue to serve as a catalyst for the transformation of our community. Your contributions help us build a greater Coatesville by increasing the capacity of critical community organizations.

Insurance Enrollment

On the Case:

Indira Vasquez, Health Navigator Services with MCHC

"Mr. Smith lives in Chester County and came to me for assistance in obtaining health insurance through the Marketplace for him and his children. The expense of the insurance offered through his wife's job was too significant for their family. Mr. Smith qualified for Marketplace health insurance and his two boys also received health insurance through CHIP."

Studies show that health insurance coverage results in improved health, because health insurance helps get people into the health system. In 2003, a study we commissioned for the Coatesville area showed that 4,000 residents had no health insurance, 12,000 had no prescription coverage, and 31,000 adults had no dental insurance. In response, we awarded grants to 29 agencies involved with health insurance enrollment.

We have made insurance enrollment programs a top priority. For example, we brought local Navigators (those who guide people through the options of the Affordable Care Act) together with experts from the Pennsylvania Health Access Network (PHAN) to learn how our community could take advantage of the ACA and to spread the word about Medicaid Expansion.

But there is more to be done. **Over a thousand children in the Coatesville Area School District (CASD) are not enrolled in health insurance.** We have joined with the CASD and organizations like the Maternal and Child Health Consortium (MCHC) and ChesPenn to make sure our community knows about Children's Health Insurance Program (CHIP), and Medicaid Expansion will be a focus of ours in the coming year. We are also partnering with agencies across the state to encourage the legislature to include undocumented children in health insurance coverage; **no child in our community should be without health insurance and access to basic primary care and dental services.**

OUR NAVIGATORS

On the Job:

Antoinette Kraus, Director, Pennsylvania Health Access Network

"Thanks to the Affordable Care Act and Gov. Wolf's decision to expand Medicaid, Pennsylvania has seen the uninsured rate drop from 14 percent in 2014 to below 8 percent today. However, much work remains to be done. There are still large pockets of uninsured in rural and minority communities in our state. In-person outreach and enrollment assistance will continue to play a critical role in helping connect individuals to coverage. It will be critical that organizations continue to work together in the Coatesville community to help reach the remaining uninsured."

"My husband and I are small business owners in the Coatesville area. Before the Affordable Care Act, affording health insurance was not easy. We met a local Navigator from the Pennsylvania Health Access Network (PHAN) at an event at the Coatesville Library. He was able to sit down with us and talk about what plans would best fit our situation. Groups like PHAN are doing the important face-to-face work of helping consumers navigate the Marketplace.

— Lynn, Cochranville, Pa.

PHAN helped me navigate the online Marketplace. Thanks to PHAN's guidance, I was able to get the kind of plan I wanted. Without PHAN, I might have gone without coverage and paid the penalty. I'm happy to be covered and I'm glad that PHAN was there for me."

— William, Coatesville, Pa.

Coatesville Area Youth Philanthropy Program

Last summer, the Brandywine Health Foundation was proud to initiate the Coatesville Area Youth Philanthropy Program (CAYPP). Its immediate purpose is to **allow teens to direct philanthropic donations to Coatesville area nonprofit organizations.** It was a meaningful way for the young people of Coatesville to understand the needs of their community by seeing the system of nonprofits that fill the gaps in services to the underserved.

CAYPP's philanthropic endeavors are being funded by a generous donation of $100,000 over five years from Citadel, with added funding from the Marshall-Reynolds Foundation. Jeff March, Citadel's president and CEO, says: "For high school students to be able to think about how to improve their community and to actually be able to take steps to make an impact will lay a foundation for them that will live with them throughout their lives."

The initial CAYPP cohort of 13 students, drawn from the Coatesville area, was guided by Alyson Ferguson, MPH, Thomas Scattergood Foundation Director of Grantmaking. **Teens who were accepted to the program acted as board members and program officers.**

"We did a lot of research about our community and met with leaders from the nonprofit sector to understand what the needs were. We decided we wanted to support programs that addressed the safety of the greater Coatesville area. We defined safety very broadly and felt strongly that we needed to address safety in a way that further promotes a positive perception of Coatesville."

— Maurissa Willett, CAYPP Participant

"The grant will enable us to provide critical educational programming to 50 youth in grades K through 12 over the next year. Our primary goal is to provide at-risk youth with the tools and resources they require to excel in school and in life."

— Crystal Lowery, Social Work Coordinator, Regency Park Apartments

Alyson guided the students through the process of deciding on a focus for their grantmaking as they learned nonprofit and business skills. The group received 22 applications and **decided to award just three recipients $5,000 each to maximize the impact of their grantmaking, instead of giving many smaller gifts.**

The 18 students selected to be a part of CAYPP this school year will learn how philanthropy works, and decide among many possible philanthropic goals to improve their community.

2016 CAYPP AWARDS

$5,000

Better Tomorrows, a social service organization located at the Regency Park Apartments to support the Youth Enrichment Program, which provides programming for 50 K through 12 at-risk youth, and focuses on education, healthy lifestyles, character building, and community engagement.

$5,000

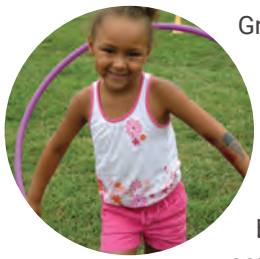
Coatesville Kids to College to support the I-Rise Elementary Summer Program for up to 30 Coatesville Area School District elementary students in grades K through 5 who are living below the economic poverty line.

$5,000

American Red Cross' Home Fire Preparedness Campaign to support the Home Fire Preparedness team that will partner with the Coatesville Area Fire Departments and other volunteers to install 454 smoke detectors in Coatesville.

[Healthy Community]

The Greening Coatesville Initiative



Green, inviting parks and playgrounds that are clean and safe encourage people of all social circumstances to be active and to build community.

Unfortunately, Coatesville does not have sufficient space for parks. Park land in the City of Coatesville occupies 2.9 percent of the land area—about 30 percent of the U.S. median. And, the Coatesville budget for supporting the parks has shrunk dramatically over the last few years, leaving playgrounds in need of maintenance and upgrades.

A few years ago, BHF conducted two community "vision cafes" with over 150 people attending each. **The community gave resounding approval for the development of an action plan for parks and playgrounds** in the CASD. The Natural Lands Trust (NLT) had an interest in coming to Coatesville to assist the city, so the Foundation, NLT and CASD community leaders came together and launched the Greening Coatesville Initiative with the city of Coatesville's plan as the first step.

The process was led by staff from NLT along with Ann Toole of Toole Recreation Planning and guided by a steering committee of residents and local leaders. The result was the **Toole Recreation Planning Report: an action plan with specific goals and objectives.**

"There is overwhelming evidence that access to nature via parks, trails, community gardens, and recreation programs makes communities healthier and safer. While the factors that contribute to a community's well-being are complex, many cities have found that execution of a green vision can redefine its image, spur economic development, and create a much-improved quality of place for residents."

— Molly Morrison,
President of Natural Lands Trust

BHF was instrumental in arranging financing for the Toole Report. Funding came from the Philadelphia Foundation, ArcelorMittal, PECO and the Chester County Community Foundation. Said Philip Fitzgerald, manager of grantmaking services for The Philadelphia Foundation, "The donor who made our grant possible—**Milton Apfelbaum, a well-known Coatesville civic leader—had the vision to target his charitable fund specifically to support Coatesville initiatives."**

Sonia Huntzinger, economic development administrator working with the Coatesville 2nd Century Alliance, says: "(Green spaces) are an economic driver with demonstrable impact, because the workers of tomorrow who are searching for a place to settle want full access to the out-of-doors. **The workers of tomorrow—the Millennials—prefer a "car-optional" environment.** Also, companies that are looking for new locations are aware of the attractiveness of an area as it serves to entice new employees."

Already changes and renovations are underway. Major funding will be sought from corporations and foundations,

"We are on an upward, positive trajectory, so we are confident we will succeed. There is a new spirit in the city. The community has responded to our requests for input and has shown a real interest, a deep connection, to the idea of safe green spaces. Funding the improvements and new initiatives outlined in the action plan will require a city-wide effort."

— Marie Hess Lawson,
Vice Chair of the Coatesville City Council

and perhaps some major gifts from individuals, while further support will be sought from state and county grants.

How can you help? If you want to financially support the Greening Coatesville Initiative, or **if you would like to support the Initiative with your time and talent, please contact us.**

Giving Has Many Forms – The Consignment Shop Expansion

The successful but undersized Brandywine Health Foundation's Consignment Shop in Downingtown had come to a difficult decision—it needed to expand. Because of the small space and its restrictions on storage and display, the staff and volunteers had to turn away consignors, thereby limiting selection. According to Nancy Oliver, consignment shop manager, every sale benefits the whole community, from consignors, to shoppers, to the beneficiary of the proceeds—the Brandywine Health and Housing Center.

Once the decision was made, they enlisted the help of Jim Friedman, a member of S.C.O.R.E., a nationwide organization of retired business executives. Jim had been a founding Board member and ongoing supporter of the Foundation so he knew the consignment shop well. **It was another instance of BHF serving as a catalyst for progress and change.**

Jim led a feasibility study to see if the expansion would be profitable and desirable. He was able to **show that the expansion would indeed be worthwhile.** It would have been a real gamble to move, since they had such a loyal following. The Consignment Shop had been on Route 113 for 25 years!

Again, Nancy Oliver: "The Consignment Shop has an easy to understand operating model for both consignors and shoppers. **As a shopper, you are getting a good deal, and 'doing good' at the same time, because all profits benefit the Brandywine Center.** And, many consignors rely on the income from sales to make ends meet."

A Harvard study determined that volunteering helps people live longer and healthier lives with 38 percent fewer nights spent in the hospital.

Lew Larson, a professional project manager, served as the "owner's rep" during the construction phase of nine months. He was willing to serve gratis because Chip Breuninger on the BHF Board asked him to do so. **So often, people are willing to serve, and need only to be asked. It is human nature that we want to help others**—it feels good and also benefits the larger community. Lew said it was a real pleasure to work with the Board members who were involved, the BHF staff, and the staff and volunteers of the Consignment Shop.

Originally with 40 volunteers, the shop now sports a coterie of 80 plus. **Nancy stressed that they are always looking for new people to come in and help,** staffing the store and working behind the scenes. Help spread the word about the bigger yellow house with a big mission.

bigger

Help spread the word about the ~~little~~ yellow house with a big mission.

For 15 Years, Making Grants in Support of a Greater Coatesville

Since launching in 2001, the Brandywine Health Foundation has distributed $15,646,463 in grants and scholarships to improve health, to encourage youth development, and to build a more vibrant Coatesville.

Setting the bar as high as possible, the Foundation plays a pivotal role in assisting our grantees by creatively recognizing solutions and promising advances across the country, and by building local partnerships to maximize program success.

The following list reflects grants and scholarships provided from July 1, 2015 to June 30, 2016.

Note: 2016 Strawberry Festival grants were made after the Foundation's fiscal year had ended and will be reported in next year's Community Report.

Competitive Grants to Strengthen the Health Care Safety Net
$1,096,830

$2,000	Bridge of Hope
$570,830	ChesPenn Health Services *Payment on a three-year pledge*
$20,000	Chester County Food Bank.
$30,000	Chester County Health Dept. - Nurse-Family Partnership *Commitment over Three Years*
$210,000	Child Guidance Resource Centers *Commitment over Three Years*
$36,000	Coatesville Center for Community Health *Commitment over Three Years*
$8,500	Community Volunteers in Medicine
$7,500	Crime Victims' Center of Chester County
$18,000	Domestic Violence Center of Chester County
$57,000	Family Service of Chester County *Commitment over Three Years*
$5,000	Handi-Crafters
$6,000	Home of the Sparrow
$25,000	Human Services Inc.
$45,000	Maternal and Child Health Consortium of Chester County
$4,000	Pennsylvania Coalition for Oral Health
$45,000	Planned Parenthood's Coatesville Health Center
$5,000	Volunteer English Program of Chester County
$2,000	Wings for Success

Competitive Grants to Promote Youth Development and Safety
$222,830

$25,000	Brandywine YMCA
$197,830	Coatesville Youth Initiative

Grants to Promote Emergency Services and Community Development
$50,000

$40,000	Public Safety Training Facility (payment on a five-year pledge)
$10,000	Coatesville Area Partners for Progress

Coatesville Area Youth Philanthropy Grants
$15,000

$5,000	American Red Cross Tri-county Chapter
$5,000	Better Tomorrows at Regency Park Apartments
$5,000	Coatesville Kids to College

Grand Total: $1,473,020

Other Noncompetitive and Pass-Through Community Contributions
$35,023

A.I. duPont Hospital for Children Palliative Care Team
American Cancer Society
American Red Cross
Arthritis Foundation
Brandywine YMCA
Bridge Academy and Community Center
Bridge of Hope Lancaster/Chester Counties
BYPASS Coatesville
Camp Dreamcatcher
Charles A. Melton Arts & Education Center
ChesPenn Health Services
Chester County 2020
Chester County Chamber of Business & Industry
Chester County Community Foundation
Chester County EMS Council
Chester County Food Bank
Chester County Fund for Women and Girls
Chester County OIC
Child Guidance Resource Centers
Coatesville Area Public Library
Coatesville Area School District
Coatesville Center for Community Health
Coatesville Christmas Parade Inc.
Community Volunteers in Medicine
Downingtown Area Senior Center
FISH
Harcum College
Housing Development Corporation MidAtlantic
Jack & Jill (Chester County Chapter)
Lee Carter Memorial Scholarship Fund
Lily of the Valley Lodge #59
March of Dimes
Maternal and Child Health Consortium
National Iron & Steel Heritage Museum
Natural Lands Trust
Neighborhood Health Agencies Hospice Program
Planned Parenthood of Southeastern PA
Rotary Club of Coatesville
Swans Island Fire and Rescue
The Women's League for Minority Education
United Way of Chester County
Volunteer English Program in Chester County
Western Chester County Chamber of Commerce

2016 Nursing scholarship recipients

Scholarships and Community Awards
$53,337

Alene McDermott Memorial Scholarship
Emily Draus, Tyler School of Art at Temple University

Alumni Association Award
Jennifer Glocke, Immaculata University Division of Nursing

Bohlayer Nursing Scholarship
Kimberly R. Davis, Chester County Intermediate Unit Practical Nursing Program

Cardiac Rehab Scholarships
Alisha Burgess, Anne Ford, Amanda Smyth, West Chester University School of Nursing

Coatesville Athletic Association Scholarship and Doris K. Cumber Memorial & Myrtle Harvey Award
Hailey Sherman, West Chester University School of Nursing

Eastburn Community Service Award
Pierre Annaballi, Coatesville Area Public Library

Ethel G. Charlton Award
Heather Hidalgo, West Chester University School of Nursing

Gunard Berry Carlson Award
Morgan True, West Chester University School of Nursing

Harry Lewis Jr. Scholarship Award
Dayvon Bladen, Johnson & Wales University

Henrietta Potter Hankin Award
Colby Hoover, West Chester University School of Nursing

James L. and Miquette M. Cox Memorial Scholarships
Kimberly R. Davis, CCIU Practical Nursing Program, Heather Hidalgo, Colby Hoover, Hailey Sherman, Morgan True, West Chester University School of Nursing

Margaret Barnes Award
Rachel Gadbow, West Chester University School of Nursing

Marie Rooney Nursing Scholarship
Mercedes Harris, Immaculata University Division of Nursing

West Chester University Nursing Doctoral Scholarships
Archana Arya, Tammi Britt, Lilian Ogujiofor

Dayvon Bladen, already a talented pastry chef, is the fourth recipient of the Harry Lewis Jr. Scholarship.

This fall Dayvon began majoring in baking and pastry arts at Johnson & Wales University's highly regarded College of Culinary Arts in Providence, R.I.

"This scholarship literally means everything to me. It has revitalized my feelings about furthering my education. My plans are to become successful and to give all I can. I want to be a key member of my community while being a successful pastry chef!"

This year's recipient of the Alene McDermott Memorial Scholarship is 2016 Coatesville Area Senior High graduate and art enthusiast Emily Draus.

Majoring in graphic design and minoring in anthropology at the Tyler School of Art at Temple University, Emily is using the funds for art supplies, as well as food and housing.

"I feel absolutely blessed and it's amazing I could receive the award," said a joyful Emily. Overall, she is just "really excited" to have been the recipient of the award, and just as ecstatic to study at Tyler.

Every gift helps...
for a Greater Coatesville

The Brandywine Health Foundation is more than a granting institution.
Your generous support allows us to fund new programs and initiatives beyond the Foundation's grantmaking efforts.

Together, we are able to multiply the impact **of your gift by forging links between people who care, people who serve, and people in need.**

Thank you to the following individuals, businesses, and organizations that donated to the foundation between July 1, 2015 and June 30, 2016.

PATRONS ($50,000 - $99,999)
Mr. and Mrs. L. William Kay II**
Mr. and Mrs. Robert D. McNeil**
Mrs. J. Maxwell Moran

CHAMPIONS ($25,000 - $49,999)
ArcelorMittal USA
Brandywine Consignment Shop
Citadel
Marshall-Reynolds Foundation
The Philadelphia Foundation
Scattergood Foundation

GOVERNMENT FUNDING
Chester County Department of Mental Health
Commonwealth of Pennsylvania Office of Juvenile Justice & Delinquency Prevention

GUIDING STARS ($10,000 - $24,999)
Applestone Foundation
Communications Test Design Inc.
First Hospital Foundation
First Niagara**
The Gunard Berry Carlson Memorial Foundation Inc.
Mrs. Barbara Jordan
Di and Dallas Krapf
Mill Creek Capital Advisors LLC
Mr. and Mrs. Michael Moran
PECO
Mrs. Ione Apfelbaum Strauss
Mr. A. Frederick Travaglini
United Way of Chester County

PACESETTERS ($5,000 - $9,999)
Arthur J. Gallagher & Co.
Kimberly J. Brumbaugh, Brumbaugh Wealth Management
Coatesville Savings Bank**
Kathleen Deets-Price, in memory of the Rev. Canon Stephen W. Price**
Krapf Bus Companies**
Carolyn and Jeffrey March
Mr. and Mrs. Tyler McNeil
Oliver Tyrone Pulver Corporation
PAC Strapping Products
QVC Inc.**
Sikorsy Aircraft Corporation
Mr. Samuel Slater and Ms. Eleanor H. Forbes
Trust of L. Howard Thompson
Univest - Banking, Insurance, Investments
Kaitlyn and Marc Ward
Al West and Sarah Walter
1 Pacesetter wishes to remain anonymous

VISIONARIES ($2,500 - $4,999)
Franny and Franny Abbott
Aetna Better Health
Elizabeth and Thomas Belmont Jr.
Cabot Kjellerup Foundation
Genuardi Family Foundation
Doris A. Grassi and Richard A. Moore*
Dawn James**
Mrs. Ann Jones
Mr. and Mrs. John Paul Kirwin III
Dale Krapf
Margaret Henson Trust
Mr. Michael Moore
Pennsylvania American Water
Philadelphia Suburban Water
Philips Brothers Electrical Contractors Inc.
Mrs. and Mrs. Fred C. Travaglini
David J. Wierz

PARTNERS ($1,000 - $2,499)
Mr. Albert Abdala/APA Tax
Air Methods
Jason D. Alexander, MPP and Meghan McVety, MPA, Capacity For Change
Allstate Foundation
Bob Cooney/Cooney Coil & Energy Inc.
Brandywine Hospital**
Mr. and Mrs. Roger J. Brown
Caroline and George Butz
Castle The Window People
Centimark Corporation
Chester County Intermediate Unit Practical Nursing Program
Child Guidance Resource Centers
Comprehensive Cancer Care
Crothall Healthcare**
The Dansko Foundation
Energy Transfer Solutions Inc.
F. Frederick Breuninger & Son Insurance Inc.
Fox Rothschild LLP**
Dick and Jeanne Franklin
James and Bonnie Friedman
Ed and Kelly Frey
Fulton Bank**
Ms. Susan Garber and Mr. Edward S. Brown
Gateway Medical Associates
Goldberg & Muth
Green Mountain Energy Company
Health Partners Plans
Hughes & Hughes Family Dentistry
Mr. and Mrs. Charles L. Huston III
Ann and Steven Hutton
Inners Amusement Company Inc.
Mr. Bradley D. Krapf
Mr. Gary D. Krapf
Stacey and Blake Krapf
Mrs. Mary H. Ladd
Mr. and Mrs. David G. Lapp
Legend Properties Inc.
The Hon. and Mrs. Harry Lewis Jr.
Mr. Neil Liebman, AIA, LEED AP
Life and Health Insurance Svcs.
MacElree Harvey Ltd.
Mr. and Mrs. Ian MacKinnon
Ms. Mary Alice Malone
Manito Abstract Company Inc.
Ed and Alice Margolis
The Martin Brower Company
MDsave
Alice and Rod Moorhead
Mr. and Mrs. David W. Moser
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5 Partners wish to remain anonymous

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BB&T
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Mr. and Mrs. Joseph Catanese
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Chester County Economic Development Council
Chester County Food Bank
Christopher D. Short Masonry
Coca-Cola Bottling Company of Chester County**
Collective Goods
Community Lenders Community Development Corporation
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Ms. Denise Day
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District Attorney Tom Hogan
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Wings for Success
Wohlsen Construction Company
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Anthem Propane Exchange
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1 Supporter wishes to remain anonymous

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Kramer Communications
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Mr. Dean Wickwire
Mr. and Mrs. Steve T. Wilson
Dr. Raymond Zetts
Mr. and Mrs. Leonard F. Zmich
1 Friend wishes to remain anonymous

EMPLOYER GIVING PROGRAMS

ArcelorMittal Matching Gifts Program
Eastern Pennsylvania and South Jersey CFC
Inland Northwest Combined Federal Campaign
Starbucks Matching Gift Program
United Way of Chester County
United Way of Greater Philadelphia and Southern New Jersey
Vanguard Employee Giving Program

GIFTS IN HONOR OF

Emergency Medical Providers, Brandywine Hospital
Jennifer and Robert McNeil
Ilana and Aaron Portner

GIFTS IN MEMORY OF

Rachel Williams Carter
Albert W. Eastburn

Georgia Gaydos
Sussie Ginsburg
Daniel Raymond Miller
Rev. Canon Stephen W. Price
Barbara Carlson Travaglini

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Dog's Dinner Band
Downingtown Country Club
Duling-Kurtz House & Country Inn
Dunkin Donuts, Route 113, Downingtown
Dutch Apple Dinner Theatre
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Exit Strategy
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Seven Stars Farms, David and Edie Griffith
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Twist'n Shout - Amy Pollack
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Wells Fargo Paoli
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YMCA of the Greater Brandywine
ZING Sushi
1 In-Kind Supporter wishes to remain anonymous

We apologize for any inaccuracies and welcome your corrections to our Donor Listing.

* deceased **in-kind donor

Staff

Frances M. Sheehan, CFRE, *Outgoing President and CEO*
Dana M. Heiman, CFRE, *Incoming Interim CEO*
Jill Whitcomb, *Vice President for Development and Communication*
Stephanie Vargas, *Associate Director of Development and Communication*
Peggy White, *Administrative Assistant*
Alyson Ferguson, MPH, *Coatesville Area Youth Philanthropy Program Manager*

In Memoriam

All of us at the foundation were deeply saddened this year by the passing of two of our friends, former Board members and longtime supporters, **The Rev. Canon Stephen W. Price and Barbara Carlson Travaglini.**

Stephen was a mentor and role model for so many of us who had the pleasure of knowing and working alongside him. His strong convictions, gentle temperament, and deep faith set him apart. He was an enormous asset to the Foundation Board bringing a wealth of experience fighting poverty and promoting civil rights, and was tremendously proud of his association with Coatesville. He taught us to act on our faith and inspired us every day to do good. He is profoundly missed.

Among her many community engagements and board memberships, Barbara was on the original Board of Directors of the Brandywine Health Foundation, serving until 2004. She co-chaired the 2004 and 2005 Garden Parties, and remained a generous donor to the Foundation's many projects and campaigns, including having established a nursing scholarship here in her brother's name, the Gunard Berry Carlson Nursing Scholarship. Through her grace, her generosity, and her impeccable good taste she was a model for others, and she is sorely missed.

Board of Directors

*From left to right: Frederick C. Travaglini; Judith Dunson Spangler**; Linwood M. Smith Jr.; Linda Thompson Adams, RN, DrPH, FAAN; Juan P. Sanchez, Esq., Secretary; Samuel Slater**; Carl J. Smith**; Dawn M. James, Chair; Jason D. Alexander, MPP, Vice Chair; Frances M. Sheehan, President/CEO; Denise D. James; Margaret C. Rivello, MBA; Gregory M. Cary; Valerie K. Martin, Treasurer; Richard C. Clark**; Carolyn E. Johnson, Esq.*

Not pictured: Mark B. Myers; Frank F. Breuninger Jr.; Lisa L. Croft, DO; Gregory V. Hines Sr., MDJ; Mary T. Holleran; Mrs. Richard I.G. Jones*; James H. Manning Jr., Esq.*; Dr. David R. Noyes*; The Rev. Canon Stephen W. Price***; JoAnn L. Tarrant*.*

**retiring member* ***new member* ****deceased*

Nancy Oliver, *Consignment Shop Manager*
Consignment Shop Staff:
Marcheta Antellocy, Vicki Goodfellow, Ann Katich, Linda Reidl and Anastasia Zarsky

Kristen Kline, Louise Schorn Smith, and Rayne Yori, MBA, *Accountants, Countryside Consultants Inc.*

Financial Report

In 2008 we were all rocked by the dramatic downturn in the stock market and the struggling economy. Not only was the average person suddenly in need of help, the market's crash left nonprofits and foundations in crisis. Recognizing that the community desperately needed BHF to remain strong, we took a long-term approach to managing the downturn, and were able to maintain our support for agencies in Coatesville. The result? Coatesville's nonprofit community weathered a storm that sunk services in other parts of the country.

An example: The Domestic Violence Center of Chester County may not have been able to keep an office in Coatesville if we hadn't effectively managed the Foundation's finances in those difficult years. Dolly Wideman-Scott, executive director, remembers it well: **"We were only able to survive because of the help from local foundations and others. We needed help, and BHF responded. And they never made us feel badly about asking for help. We will always remember that."**

Statements of Activities
Years Ended June 30, 2016 and 2015

	2016	2015
Support and Revenue		
Contributions and Grants	$ 473,683	$ 829,701
Special Events (Net Expenses)	257,819	250,968
Investment Income (Loss)	(922,864)	441,727
In-Kind Contributions (Property)		1,325,524
Total Support and Revenue	$ (191,362)	$ 2,847,920
Expenses		
Program Services	$ 1,464,566	$ 1,727,537
General and Administrative	264,558	251,483
Fundraising	192,598	238,580
Total Expenses	$ 1,921,722	$ 2,217,600
Increase (Decrease) in Net Assets	$ (2,113,084)	$ 630,320
Net Assets at Beginning of Year	$ 31,124,977	$ 30,494,657
Net Assets at End of Year	$ 29,011,893	$ 31,124,977

Statements of Financial Position
June 30, 2016 and 2015

	2016	2015
Assets		
Cash	$ 478,862	$ 108,296
Investments	23,704,259	26,306,818
Contributions and Grants Receivable	195,611	439,117
Loans Receivable		
Brandywine Health & Housing, LP	2,044,366	1,979,950
Property and Equipment,		
Less Accumulated Depreciation of		
$34,308 (2016) and $19,914 (2015)	1,202,390	543,979
Land Held for Resale	2,650,000	2,650,000
Loan Fees, Less Accumulated		
Amortization of $369 (2016)	21,765	
Other Assets	34,906	33,736
Total Assets	$ 30,332,159	$ 32,061,896
Liabilities and Net Assets		
Liabilities		
Line of Credit		$ 100,000
Grants Payable	515,984	724,169
Accounts Payable and		
Accrued Expenses	122,325	112,750
Mortgage Payable	681,957	
Total Liabilities	$ 1,320,266	$ 936,919
Net Assets		
Unrestricted	$ 27,560,122	$ 29,537,029
Temporarily Restricted	1,316,086	1,452,263
Permanently Restricted	135,685	135,685
Total Net Assets	$ 29,011,893	$ 31,124,977
Total Liabilities and Net Assets	$ 30,332,159	$ 32,061,896

Investment Managers: Mill Creek Capital Advisors LLC / Trustee Bank: Key Bank / Operating Bank: Coatesville Savings Bank / Auditors: Maillie LLP

Oversight Committees: 15 years of clean audits have been overseen by the Foundation's audit committee, an independent group of experienced accounting volunteers chaired by Board member Frederick C. Travaglini. It is this committee's responsibility to hire, evaluate and oversee the work of the Foundation's auditors, Maillie LLP, independent of the Board of Directors, the president and CEO, and operating accountants Countryside Consulting. The Foundation's separate finance committee chaired by treasurer Valerie Martin, and made up of volunteer business managers, regularly reviews the Foundation's financial statements and portfolio, evaluating the performance of the Foundation's investment managers, Mill Creek Capital Advisors LLC. The committee's investment strategy is designed to protect the Foundation's current and long-term benefits to the community by balancing the goal of growing to meet future need while prudently managing risk. This year the finance committee developed revised spending policies and a Loss Contingency Plan to prepare in case of a dramatic market downturn; both policies were approved by the Board of Directors at its June 2016 meeting.

Notes to the Statement of Activities: Three major categories of income and expense can impact the Foundation's change in Net Assets from year to year. Investment income can swing dramatically depending upon the vicissitudes of the stock market. Generally Accepted Accounting Principles (GAAP) standards require the recording of a grant commitment in the year in which it is made, even if the intent is to cover expenses over several years. This practice impacts contributions given to the Foundation (Contributions and Grants), as well as grants made to other nonprofits by the Foundation (Program Services). This year, the Foundation invested in expanding the Consignment Shop property, which will continue to operate to benefit the community, and is actively marketing the Pyle Farm for sale.

Notes to the Statement of Financial Position: Loans Receivable represent funds borrowed by Brandywine Health & Housing, LP for the development of the Brandywine Center. Grants Payable include commitments to ChesPenn Health Services and the Public Safety Training Facility Foundation.

OUR MISSION

The Brandywine Health Foundation believes everyone deserves to be healthy and to grow up in a vibrant community. We're changing lives and building a healthy community by:

Investing in organizations that help people live healthier lives;

Investing in our young people;

Investing in projects that help Coatesville thrive;

Bringing community members together to develop new solutions and new leaders for positive and lasting change in Coatesville.

brandywine **health foundation**
*for a **Greater** Coatesville*

You have the opportunity to make a transformational impact in the greater Coatesville area. To learn more about making a gift that will help create a strong and vibrant Coatesville today, tomorrow, and forever, visit our new website.

BrandywineFoundation.org

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Design: Twist'nShout Design Writing: Wright Horne Photography: Rick Davis Additional Photography: Amy Amer, Alyson Ferguson, Lauren Parker-Gill